

Oct 15, 2023



## RATES AND PROGRAM ESIMTAES

**Dear Students,**

We wanted to take a moment to inform you of an important update regarding our pricing. At Island Coastal Aviation, we value your continued trust and loyalty, and we are committed to delivering exceptional products/services to meet your needs.

After we have taken over the management team since September last year, we have invested significantly in enhancing our flight training, and this has enabled us to maintain the high quality and reliability you've come to expect from us. However, these improvements, together with increasing aircraft maintenance cost have also led to increased operating costs.

As a result, we will be implementing a price adjustment on **October 15, 2023**. All current active ICA students and newly enrolled students as of Oct 14, 2023 have a price protection on aircraft rate and instructor rate (not include fuel surcharge) posted in July, 2023. A non refundable rebate for price difference can be added as tuition credit every month. This rebate will expire by April 14th, 2024 or the current training program has finished (whichever comes first).

We understand that a price increase can be a concern, and we want to assure you that this decision was not made lightly. We remain committed to providing the best value for your investment. To make this transition as smooth as possible, here are a few key points to keep in mind:

- The new pricing will go into effect on Oct 15, 2023.
- If you have any questions or need assistance, our customer satisfaction team is here to help. Please don't hesitate to reach out to them at [info@cacbc.ca](mailto:info@cacbc.ca)
- We value your feedback and are open to discussing how we can tailor our services to your specific needs. We have questionnaire / survey available to collect your comment.
- We are exploring options for loyalty rewards and special offers to show our appreciation for your continued partnership.

Thank you for being a valued member of the ICA community. We are excited about the future and the opportunities to continue serving you in the best possible way.

If you have any questions or concerns, please don't hesitate to contact us. Your satisfaction is our top priority.

Sincerely,  
Island Coastal Aviation  
Management Team

# RATES

## Hourly Rate Starting 2023 Oct 15

INSTRUCTOR RATES	
Class 1(Non-FIR)	\$ 140.00
Class 2	\$ 100.00
Class 3	\$ 95.00
Class 4	\$ 85.00
Float/Multi Instructor	\$ 100.00
Class 1(FIR)	\$ 150.00

ADMINISTRATIVE FEES	
Application Fee (Domestic/International)	\$ 250.00/350.00
Training prepay or credit card on File	\$ 1000.00 min.
Administrative Fee	\$ 100.00

EQUIPMENT HOURLY RATES	
<b>Cessna 150</b>	
Aircraft Rate	\$ 225.00
C150 FS	\$ 31.10
<b>Cessna 152</b>	
Aircraft Rate	\$ 225.00
C152 FS	\$ 36.50
<b>Cessna 172</b>	
Aircraft Rate	\$ 230.00
C172 FS	\$ 39.70
<b>Cessna 172 Float</b>	
Aircraft Rate	\$ 320.00
C172 FS	\$ 42.90
<b>Twin Engine</b>	
Twin Dual	\$ 490.00
Twin FS	\$ 110.00
<b>Simulator</b>	
Simulator Rate	\$ 135.00

GROUND SCHOOL	
PPL Ground School 40 hrs	\$ 900.00
CPL Ground School 80 hrs	\$ 1500.00
Flight Instructor PGI 30hrs	\$ 4500.00

SCENIC FLIGHT(with pilots or instructor)		
Aircraft		rate/hr +Gst&Pst
Cessna 150/152	1 passenger	\$ 280.00/hr
Cessna 172	3 passenger max	\$ 350.00/hr
Cessna 172 Float	1 passenger	\$ 450.00/hr
Simulator - Flight Training Device		\$ 220.00/hr

TEXTBOOK & MATERIAL +gst&pst					
From the Ground Up	\$90	TC AIM	\$20	Protractor	\$10
FTM	\$40	Laminated VTA/VNC	\$30	Sharper Edge	\$90
Logbook	\$20	Regular VTA/VNC	\$20	POHs	\$80
Lesson Plan / Guide	\$25	PTR / ICAO Ruler	\$5	CX-3	\$180
E6B (Cardboard)	\$25	E6B (Metal)	\$70	Uniform Sum/Win	\$80
Knee Board Basic	\$30	Tri-Fold Knee Board	\$70	Pilot Bag	\$80

The above fee are subject to change depends on the market.

\* All credit card payment for training will be subject to 3% transaction fee.

## Promotion

1. \$3000.00 + gst (as full payment) for 7-HOUR SEAPLANE RATING( including Fuel Surcharge)

\* ICA reserves the right to modify and/or cancel this promotion without prior notice

\* All fee are subject to 5% GST. Textbook & Material will have additional 7% PST

**RECREATIONAL PILOT PERMIT (25 FLIGHT HRS)**

**Minimum Cost on Cessna 150**

RECREATIONAL PILOT PERMIT (RPP)				
Item	QTY	Unit	Rate	Total
Cessna 150 Dual Training Aircraft Rate Only	20.0	per/hour	\$ 225.00	\$ 4,500.00
Instructor Dual In-Flight Instruction	20.0	per/hour	\$ 85.00	\$ 1,700.00
Cessna 150 Solo Training	5.0	per/hour	\$ 225.00	\$ 1,125.00
Ground Instructions: PGI, GB	5.0	per/hour	\$ 85.00	\$ 425.00
				<b>CAD 7,750.00</b>

**Minimum Cost on Cessna 152**

RECREATIONAL PILOT PERMIT (RPP)				
Item	QTY	Unit	Rate	Total
Cessna 152 Dual Training Aircraft Rate Only	20.0	per/hour	\$ 225.00	\$ 4,500.00
Instructor Dual In-Flight Instruction	20.0	per/hour	\$ 85.00	\$ 1,700.00
Cessna 152 Solo Training	5.0	per/hour	\$ 225.00	\$ 1,125.00
Ground Instructions: PGI, GB	5.0	per/hour	\$ 85.00	\$ 425.00
				<b>CAD 7,750.00</b>

**Minimum Cost on Cessna 172**

RECREATIONAL PILOT PERMIT (RPP)				
Item	QTY	Unit	Rate	Total
Cessna 172 Dual Training Aircraft Rate Only	20.0	per/hour	\$ 230.00	\$ 4,600.00
Instructor Dual In-Flight Instruction	20.0	per/hour	\$ 85.00	\$ 1,700.00
Cessna 172 Solo Training	5.0	per/hour	\$ 230.00	\$ 1,150.00
Ground Instructions: PGI, GB	5.0	per/hour	\$ 85.00	\$ 425.00
				<b>CAD 7,875.00</b>

**PRIVATE PILOT LICENCE (45 FLIGHT HRS)**

**Minimum Cost on Cessna 150**

PRIVATE PILOT LICENSE (PPL)				
Item	QTY	Unit	Rate	Total
Cessna 150 Dual Training Aircraft Rate Only	30.0	per/hour	\$ 225.00	\$ 6,750.00
Instructor Dual In-Flight Instruction	30.0	per/hour	\$ 85.00	\$ 2,550.00
Cessna 150 Solo Training	15.0	per/hour	\$ 225.00	\$ 3,375.00
Ground Instructions: PGI, GB	20.0	per/hour	\$ 85.00	\$ 1,700.00
Private Pilot Ground School	1.0	ea.	\$ 900.00	\$ 900.00
				<b>CAD 15,275.00</b>

**Minimum Cost on Cessna 152**

PRIVATE PILOT LICENSE (PPL)				
Item	QTY	Unit	Rate	Total
Cessna 152 Dual Training Aircraft Rate Only	30.0	per/hour	\$ 225.00	\$ 6,750.00
Instructor Dual In-Flight Instruction	30.0	per/hour	\$ 85.00	\$ 2,550.00
Cessna 152 Solo Training	15.0	per/hour	\$ 225.00	\$ 3,375.00
Ground Instructions: PGI, GB	20.0	per/hour	\$ 85.00	\$ 1,700.00
Private Pilot Ground School	1.0	ea.	\$ 900.00	\$ 900.00
				<b>CAD 15,275.00</b>

**Minimum Cost on Cessna 172**

PRIVATE PILOT LICENSE (PPL)				
Item	QTY	Unit	Rate	Total
Cessna 172 Dual Training Aircraft Rate Only	30.0	per/hour	\$ 230.00	\$ 6,900.00
Instructor Dual In-Flight Instruction	30.0	per/hour	\$ 85.00	\$ 2,550.00
Cessna 172 Solo Training	15.0	per/hour	\$ 230.00	\$ 3,450.00
Ground Instructions: PGI, GB	20.0	per/hour	\$ 85.00	\$ 1,700.00
Private Pilot Ground School	1.0	ea.	\$ 900.00	\$ 900.00
				<b>CAD 15,500.00</b>

**COMMERCIAL PILOT LICENCE (155 FLIGHT HRS)**

**Minimum Cost on Cessna 150**

COMMERCIAL PILOT LICENSE (CPL)				
Item	QTY	Unit	Rate	Total
Cessna 150 Dual Training Aircraft Rate Only	35.0	per/hour	\$ 225.00	\$ 7,875.00
Instructor Dual In-Flight Instruction	35.0	per/hour	\$ 85.00	\$ 2,975.00
Cessna 150 Solo Training	120.0	per/hour	\$ 225.00	\$ 27,000.00
Commercial Pilot Ground School	1.0	ea.	\$ 1500.00	\$ 1,500.00
Ground Instructions: PGI, GB	20.0	per/hour	\$ 85.00	\$ 1,700.00
				<b>CAD 41,050.00</b>

**Minimum Cost on Cessna 152**

COMMERCIAL PILOT LICENSE (CPL)				
Item	QTY	Unit	Rate	Total
Cessna 152 Dual Training Aircraft Rate Only	35.0	per/hour	\$ 225.00	\$ 7,875.00
Instructor Dual In-Flight Instruction	35.0	per/hour	\$ 85.00	\$ 2,975.00
Cessna 152 Solo Training	120.0	per/hour	\$ 225.00	\$ 27,000.00
Commercial Pilot Ground School	1.0	ea.	\$ 1500.00	\$ 1500.00
Ground Instructions: PGI, GB	20.0	per/hour	\$ 85.00	\$ 1,700.00
				<b>CAD 40,775.00</b>

**Minimum Cost on Cessna 172**

COMMERCIAL PILOT LICENSE (CPL)				
Item	QTY	Unit	Rate	Total
Cessna 172 Dual Training Aircraft Rate Only	35.0	per/hour	\$ 230.00	\$ 8,050.00
Instructor Dual In-Flight Instruction	35.0	per/hour	\$ 85.00	\$ 2,975.00
Cessna 172 Solo Training	120.0	per/hour	\$ 230.00	\$ 27,600.00
Commercial Pilot Ground School	1.0	ea.	\$ 1500.00	\$ 1500.00
Ground Instructions: PGI, GB	20.0	per/hour	\$ 85.00	\$ 1,700.00
				<b>CAD 41,825.00</b>

**FLIGHT INSTRUCTOR RATING (30 FLIGHT HRS)**

**Minimum Cost on Cessna 172**

FLIGHT INSTRUCTOR RATING				
Item	QTY	Unit	Rate	Total
Cessna 172 Dual Training Aircraft Rate Only	30.0	per/hour	\$ 230.00	\$ 6,900.00
Instructor Dual In-Flight Instruction	30.0	per/hour	\$ 150.00	\$ 4,500.00
Ground Instructions: PGI, GB	30.0	per/hour	\$ 150.00	\$ 4,500.00
				<b>CAD 15,900.00</b>

**NIGHT RATING (15 FLIGHT HRS)**

Night rating is included in the Commercial Pilot Licence program.

**Minimum Cost on Cessna 150**

NIGHT RATING				
Item	QTY	Unit	Rate	Total
Cessna 150 Dual Training Aircraft Rate Only	10.0	per/hour	\$ 225.00	\$ 2,250.00
Instructor Dual In-Flight Instruction	10.0	per/hour	\$ 85.00	\$ 850.00
Cessna 150 Solo Training	5.0	per/hour	\$ 225.00	\$ 1,125.00
Ground Instructions: PGI, GB	2.0	per/hour	\$ 85.00	\$ 170.00
				<b>CAD 4,395.00</b>

**Minimum Cost on Cessna 152**

NIGHT RATING				
Item	QTY	Unit	Rate	Total
Cessna 152 Dual Training Aircraft Rate Only	10.0	per/hour	\$ 225.00	\$ 2,250.00
Instructor Dual In-Flight Instruction	10.0	per/hour	\$ 85.00	\$ 850.00
Cessna 152 Solo Training	5.0	per/hour	\$ 225.00	\$ 1,125.00
Ground Instructions: PGI, GB	2.0	per/hour	\$ 85.00	\$ 170.00
				<b>CAD 4,395.00</b>

**Minimum Cost on Cessna 172**

NIGHT RATING				
Item	QTY	Unit	Rate	Total
Cessna 172 Dual Training Aircraft Rate Only	10.0	per/hour	\$ 230.00	\$ 2,300.00
Instructor Dual In-Flight Instruction	10.0	per/hour	\$ 85.00	\$ 850.00
Cessna 172 Solo Training	5.0	per/hour	\$ 230.00	\$ 1,150.00
Ground Instructions: PGI, GB	2.0	per/hour	\$ 85.00	\$ 170.00
				<b>CAD 4,470.00</b>

**VFR OVER THE TOP RATING (15 FLIGHT HRS)**

Over the top rating is included in the Commercial Pilot Licence program.

**Minimum Cost on Cessna 150**

VFR OVER THE TOP RATING				
Item	QTY	Unit	Rate	Total
Cessna 150 Dual Training Aircraft Rate Only	15.0	per/hour	\$ 225.00	\$ 3,375.00
Instructor Dual In-Flight Instruction	15.0	per/hour	\$ 85.00	\$ 1,275.00
Ground Instructions: PGI, GB	2.0	per/hour	\$ 85.00	\$ 170.00
				<b>CAD 4,820.00</b>

**Minimum Cost on Cessna 152**

VFR OVER THE TOP RATING				
Item	QTY	Unit	Rate	Total
Cessna 152 Dual Training Aircraft Rate Only	15.0	per/hour	\$ 225.00	\$ 3,375.00
Instructor Dual In-Flight Instruction	15.0	per/hour	\$ 85.00	\$ 1,275.00
Ground Instructions: PGI, GB	2.0	per/hour	\$ 85.00	\$ 170.00
				<b>CAD 4,820.00</b>

**Minimum Cost on Cessna 172**

VFR OVER THE TOP RATING				
Item	QTY	Unit	Rate	Total
Cessna 172 Dual Training Aircraft Rate Only	15.0	per/hour	\$ 230.00	\$ 3,450.00
Instructor Dual In-Flight Instruction	15.0	per/hour	\$ 85.00	\$ 1,275.00
Ground Instructions: PGI, GB	2.0	per/hour	\$ 85.00	\$ 170.00
				<b>CAD 4,895.00</b>



## 7-HOUR SEAPLANE RATING

7-HOUR SEAPLANE RATING				
Item	QTY	Unit	Rate	Total
Cessna 172 Floats Dual Instruction Aircraft Rate Only	6.5	per/hour	\$ 320.00	\$ 2,080.00
Instructor Dual In-Flight Instruction	6.5	per/hour	\$ 100.00	\$ 650.00
Cessna 172 Floats Solo Training	0.5	per/hour	\$ 320.00	\$ 160.00
Ground Instructions: PGI, GB	2.0	per/hour	\$ 100.00	\$ 200.00
				<b>CAD 3,090.00</b>

Candidates can apply for seaplane rating after 7hrs, without any written test or flight test

## 15-HOUR SEAPLANE TRAINING

15-HOUR SEAPLANE TRAINING				
Item	QTY	Unit	Rate	Total
Cessna 172 Floats Dual Instruction Aircraft Rate Only	10.0	per/hour	\$ 320.00	\$ 3,200.00
Instructor Dual In-Flight Instruction	10.0	per/hour	\$ 100.00	\$ 1,000.00
Cessna 172 Floats Solo Training	5.0	per/hour	\$ 320.00	\$ 1,600.00
Ground Instructions: PGI, GB	3.0	per/hour	\$ 100.00	\$ 300.00
				<b>CAD 6,100.00</b>

Candidates can rent / solo our float plane after about 15hrs on type

## 50-HOUR SEAPLANE TRAINING

50-HOUR SEAPLANE TRAINING				
Item	QTY	Unit	Rate	Total
Cessna 172 Floats Dual Instruction Aircraft Rate Only	30.0	per/hour	\$ 320.00	\$ 9,600.00
Instructor Dual In-Flight Instruction	30.0	per/hour	\$ 100.00	\$ 3,000.00
Cessna 172 Floats Solo Training	20.0	per/hour	\$ 320.00	\$ 6,400.00
Ground Instructions: PGI, GB	5.0	per/hour	\$ 100.00	\$ 500.00
				<b>CAD 19,500.00</b>

Candidates can teach / provide instruction on float plane after 50hrs on type, together with valid CPL.

## MULTI-ENGINE RATING (8 FLIGHT HRS)

### Minimum Cost on Piper 34 / Seneca III

MULTI-ENGINE RATING				
Item	QTY	Unit	Rate	Total
Piper 34 Dual Training Aircraft Rate Only	8.0	per/hour	\$ 490.00	\$ 3,920.00
Flight Training Device	2.0	per/hour	\$ 135.00	\$ 270.00
Dual instructor and Ground Briefing (8+2+2)	12.0	per/hour	\$ 100.00	\$ 1,200.00
				<b>CAD 5,390.00</b>

## INSTRUMENT RATING (7 FLIGHT HRS)

### Minimum Cost on Cessna 172 (Group III / Single-Engine IFR)

Group III Instrument Rating				
Item	QTY	Unit	Rate	Total
Cessna 172 Dual Training Aircraft Rate Only	7.0	per/hour	\$ 230.00	\$ 1,610.00
Flight Training Device	15.0	per/hour	\$ 135.00	\$ 2,025.00
Dual instructor and Ground Briefing (7+15+3)	25.0	per/hour	\$ 85.00	\$ 2,125.00
				<b>CAD 5,760.00</b>

### Minimum Cost on Piper 34 / Seneca III (Group I / Multi-Engine IFR)

Group I Instrument Rating				
Item	QTY	Unit	Rate	Total
Piper 34 Dual Training Aircraft Rate Only	7.0	per/hour	\$ 490.00	\$ 3,430.00
Flight Training Device	15.0	per/hour	\$ 135.00	\$ 2,025.00
Dual instructor and Ground Briefing (7+15+3)	25.0	per/hour	\$ 100.00	\$ 2,500.00
				<b>CAD 7,955.00</b>

## ICA License Conversion and Validation

For **FAA conversion** candidate, there is only a conversion test and no flight test required. If candidates require ICA to provide assistance on passing the test or familiarization training, We will be delighted to offer services according to the hourly rate.

For **Non-FAA** license validation candidate, there is no flight test and no written test. Candidates only need to follow procedures similar to acquiring a **Student Pilot Permit** and fulfill the requirement set by Transport Canada (TC).

For **Non-FAA CPL** conversion candidate, both written test and flight test are required. Candidates need to follow procedures similar to acquiring a **Student Pilot Permit** and prepare for the flight test and written test. Candidates usually require at least **20hrs dual and 5 hrs of solo** in order to familiarize themselves with TC flight test standards. Feel free to refer our **RPP program cost** as a reference for conversion costs on the flight training part since they have the same estimated required hours.

For details about Licensing requirements, feel free to refer to CARS- Standard 421 for further information or contact ICA.